

**Avalon Homeowner's Association, Inc.**  
**Profit & Loss Budget vs. Actual**  
**January 1 through November 2, 2021**

	Jan 1 - Nov 2, 21	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
<b>Association Fees</b>	26,201.94	25,818.33	383.61	101.5%
<b>Miscellaneous Income</b>	386.25	110.96	275.29	348.1%
<b>Prepaid HOA Dues</b>	0.00	0.00	0.00	0.0%
<b>Total Income</b>	26,588.19	25,929.29	658.90	102.5%
<b>Cost of Goods Sold</b>				
<b>Cost of Goods Sold</b>	0.00	0.00	0.00	0.0%
<b>Total COGS</b>	0.00	0.00	0.00	0.0%
<b>Gross Profit</b>	26,588.19	25,929.29	658.90	102.5%
<b>Expense</b>				
<b>Accounting</b>	43.79	83.10	-39.31	52.7%
<b>Bank Charges</b>	27.00	30.20	-3.20	89.4%
<b>Common Area Landscaping</b>	0.00	0.00	0.00	0.0%
<b>Holiday Decorations</b>	0.00	0.00	0.00	0.0%
<b>Insurance</b>	1,379.00	1,379.00	0.00	100.0%
<b>Lawn Maintenance</b>	14,846.70	15,025.20	-178.50	98.8%
<b>Legal Fees</b>	220.00	400.00	-180.00	55.0%
<b>Miscellaneous Expense</b>	0.00	0.00	0.00	0.0%
<b>Neighborhood Festivities</b>	0.00	55.37	-55.37	0.0%
<b>Neighborhood Improvements</b>	1,114.23	317.03	797.20	351.5%
<b>Neighborhood Security System</b>	0.00	0.00	0.00	0.0%
<b>Payroll Expenses</b>	0.00	0.00	0.00	0.0%
<b>Pond Maintenance</b>				
<b>Annual Clearing &amp; Maintenance</b>	1,620.00	1,630.80	-10.80	99.3%
<b>Annual Fertilization</b>	0.00	0.00	0.00	0.0%
<b>Pond Maintenance Other</b>	32.40	200.00	-167.60	16.2%
<b>Pond Maintenance - Other</b>	0.00	0.00	0.00	0.0%
<b>Total Pond Maintenance</b>	1,652.40	1,830.80	-178.40	90.3%
<b>Postal Services</b>				
<b>Post Office Box Service</b>	118.00	92.00	26.00	128.3%
<b>Postage</b>	7.00	0.00	7.00	100.0%
<b>Postal Services - Other</b>	0.00	0.00	0.00	0.0%
<b>Total Postal Services</b>	125.00	92.00	33.00	135.9%
<b>Property Taxes</b>	0.00	0.00	0.00	0.0%
<b>Reconciliation Discrepancies</b>	0.00	0.00	0.00	0.0%
<b>Repairs &amp; Maintenance</b>				
<b>Flooding-2014</b>	0.00	0.00	0.00	0.0%
<b>Hurricane Sally 20200916</b>	1,194.33	4,800.00	-3,605.67	24.9%
<b>Stormwater Drainage System</b>	0.00	55.79	-55.79	0.0%
<b>Unclassified Other Expenses</b>	900.00	550.00	350.00	163.6%
<b>Repairs &amp; Maintenance - Other</b>	0.00	0.00	0.00	0.0%
<b>Total Repairs &amp; Maintenance</b>	2,094.33	5,405.79	-3,311.46	38.7%
<b>Reserve Cash</b>	0.00	0.00	0.00	0.0%
<b>Supplies</b>	4.35	0.00	4.35	100.0%
<b>Utilities</b>	6,670.63	5,515.18	1,155.45	121.0%
<b>Vacant Lot Maintenance</b>	0.00	0.00	0.00	0.0%
<b>Website</b>	0.00	450.00	-450.00	0.0%
<b>Welcoming Committee</b>	106.55	67.03	39.52	159.0%
<b>Write Offs</b>	3.83	0.00	3.83	100.0%
<b>Total Expense</b>	28,287.81	30,650.70	-2,362.89	92.3%
<b>Net Income</b>	<b>-1,699.62</b>	<b>-4,721.41</b>	<b>3,021.79</b>	<b>36.0%</b>